

Tim And Julie Harris Scripts

Listing Boss: The Definitive Blueprint for Real Estate Success is a powerful book for real estate agents at all levels of their career and success. Implementing Hoss Pratt's 12 essentials will help you break down barriers and yield massive results. These 12 essentials include: create a vision, develop a top-producing mindset, identify your niches, deploy a marketing arsenal, master your listing presentation, and get buyers to take action...plus more. You can have the best plans in the world and get no results if you don't take action. You are the reason you don't have the results you want right now. What are you going to do about it? Listing Boss will inspire and equip you to live the life of your dreams. You only live once. Why not make it legendary?

First published in 1996. Routledge is an imprint of Taylor & Francis, an informa company.

Content analysis is one of the most important but complex research methodologies in the social sciences. In this thoroughly updated Second Edition of The Content Analysis Guidebook, author Kimberly Neuendorf provides an accessible core text for upper-level undergraduates and graduate students across the social sciences. Comprising step-by-step instructions and practical advice, this text unravels the complicated aspects of content analysis.

The founder of PR for Anyone and a successful entrepreneur who has appeared on Dr. Oz, NBC, FOX and CBS provides expert advice on branding your business with consistent messaging, getting free media exposure and more.

Strengthen your leadership skills and achieve success at work and at home with advice from a proven business leader In Start with a Win: Tools and Lessons to Create Personal and Business Success, CEO of RE/MAX Holdings Adam Contos delivers a powerful exploration of how leaders process information and lead boldly, especially (or even) during times of crisis. Packed with the practical lessons he learned as the leader of one of the most recognized real estate brands in the world, the book shows you how leaders recognize emotion, chaos, and fear and transform those negatives into opportunity. Whether you lead a team of one—yourself—ten, or 10,000 and up, you'll also find actionable advice on: How to develop effective leadership skills by seeking out situations that require you to practice leading Avoiding the experience of becoming overwhelmed by relying on time-tested frameworks to organize your thinking during stressful situations Overcoming fear and self-doubt by recognizing that your doubts are only as powerful as you think they are Perfect for executives, managers, and other business leaders, Start with a Win is an indispensable resource for entrepreneurs seeking to clarify and accomplish their goals.

Harris Rules A Real Estate Agent's Practical, No-BS, Step-by-Step Guide to Becoming Rich and Free Ben Bella Books

inch....this work is likely to become a standart work very quickly and is to be recommended to all schools where recorder studies are undertaken inch. (Oliver James, Contact Magazine) A novel and comprehensive approach to transferring from the C to F instrument. 430 music examples include folk and national songs (some in two parts), country dance tunes and excerpts from the standard treble repertoire of Bach, Barsanti, Corelli, Handel, Telemann, etc. An outstanding feature of the book has proved to be Brian Bonsor's brilliantly simple but highly effective practice circles and recognition squares designed to give, in only a few minutes, concentrated practice on the more usual leaps to and from each new note and instant recognition of random notes.

Quickly emulating the outstanding success of the descant tutors, these books are very popular even with those who normally use tutors other than the Enjoy the Recorder series.

A hope-filled story about starting again after a dream has died--an emotive, poetic, and at times humorous discovery of the healing qualities of beauty, play, friendship, and love. Expectation. Expectation. Expectation. Disappointment. After ten years of tear-soaked prayers, repeatedly dashed hopes, and multiple failed rounds of IVF, Sheridan Voysey and his wife come to a heart-breaking conclusion--their dream of having a child is over. Empty and confused from a decade of disappointment, they leave their jobs, pack their bags, and embark on a journey in search of restoration. Voysey chronicles their return to life. From the streets of Rome to the Basilicas of Paris, from the Alps of Switzerland to their new home in Oxford, they begin the healing process while wrestling with their doubts about God's goodness. One part spiritual memoir and one part love story, Resurrection Year is an honest, heart-felt book about recovering from broken dreams and reconciling with a God who is sometimes silent but never absent.

Every academic discipline has an origin story complicit with white supremacy. Racial hierarchy and colonialism structured the very foundations of most disciplines' research and teaching paradigms. In the early twentieth century, the academy faced rising opposition and correction, evident in the intervention of scholars including W. E. B. Du Bois, Zora Neale Hurston, Carter G. Woodson, and others. By the mid-twentieth century, education itself became a center in the struggle for social justice. Scholars mounted insurgent efforts to discredit some of the most odious intellectual defenses of white supremacy in academia, but the disciplines and their keepers remained unwilling to interrogate many of the racist foundations of their fields, instead embracing a framework of racial colorblindness as their default position. This book challenges scholars and students to see race again. Examining the racial histories and colorblindness in fields as diverse as social psychology, the law, musicology, literary studies, sociology, and gender studies, Seeing Race Again documents the profoundly contradictory role of the academy in constructing, naturalizing, and reproducing racial hierarchy. It shows how colorblindness compromises the capacity of disciplines to effectively respond to the wide set of contemporary political, economic, and social crises marking public life today.

"When two woodland friends have a misunderstanding over who ate the last hazelnut, they eventually find that holding a grudge is a lot less rewarding than mending their relationship"--

Through essays, interviews, and narratives by Bruce Sterling, Fiona Raby, Sam Jacob and other significant voices in the field, this volume questions the initial discourses around "design fiction"--a broad category of critical design that includes overlapping interests in science fiction, world building, speculation, and futuring. Made Up: Design's Fictions advances contemporary analysis and enactment of narrative and speculation as an important part of practice today. Essays, interviews, and narratives by: Julian Bleecker, Benjamin H. Bratton, Anne Burdick, Emmet Byrne, Stuart Candy, Fiona Raby, Tim Durfee, Sam Jacob, Norman M. Klein, Peter Lunenfeld, Geo Manaugh, Tom Marble, m-a-u-s-e-

r, Metahaven, China Mieville, Keith Mitnick, MOS, Susanna Schouweiler, Bruce Sterling, Mimi Zeiger. Co-published with Art Center Graduate Press
The authoritative account of the rise of Amazon and its intensely driven founder, Jeff Bezos, praised by the Seattle Times as "the definitive account of how a tech icon came to life." Amazon.com started off delivering books through the mail. But its visionary founder, Jeff Bezos, wasn't content with being a bookseller. He wanted Amazon to become the everything store, offering limitless selection and seductive convenience at disruptively low prices. To do so, he developed a corporate culture of relentless ambition and secrecy that's never been cracked. Until now. Brad Stone enjoyed unprecedented access to current and former Amazon employees and Bezos family members, giving readers the first in-depth, fly-on-the-wall account of life at Amazon. Compared to tech's other elite innovators -- Jobs, Gates, Zuckerberg -- Bezos is a private man. But he stands out for his restless pursuit of new markets, leading Amazon into risky new ventures like the Kindle and cloud computing, and transforming retail in the same way Henry Ford revolutionized manufacturing. The Everything Store is the revealing, definitive biography of the company that placed one of the first and largest bets on the Internet and forever changed the way we shop and read.

Brand New Third Edition! This book is for brand new Agents and experienced Agents looking to jump start their business. It's not a book for everyone. The book is for Honest Real Estate Agents who care about their customers, work hard and want to make a difference in helping other people. One of the drawbacks of most real estate schools is they teach you only how to pass the real estate exam. They don't teach you how to succeed as a Real Estate Agent once you get your license. This is the book for you because it will help you hit the ground running once you get your license. In the past five years thousands of new Agents have bought this book as they embark on their career in real estate. Given the wide-ranging implications for global competition, domestic political systems and daily life, US policymakers must prepare for the impacts of new artificial intelligence (AI)-related technologies. Anticipating AI's impacts on the global order requires US policy makers' awareness of certain key aspects of the AI-related technologies--and how those technologies will interact with the rapidly changing global system of human societies. One area that has received little in-depth examination to date is how AI-related technologies could affect countries' domestic political systems--whether authoritarian, liberal democratic, or a hybrid of the two--and how they might impact global competition between different regimes. This work highlights several key areas where AI-related technologies have clear implications for globally integrated strategic planning and requirements. Where does business come from? That's the question every real estate agent asks but few have a truthful answer for. In an industry constantly selling the "easy button" and overrun with shiny widgets, agents are pulled in multiple directions at once, each promising that if they "just do this," their dreams of success and fortune will come true. After 20 years in the business, thousands of home sales, and hundreds of thousands of coaching calls, Tim and Julie Harris tell the hard truths about what it really takes to make it in real estate. The new, revised edition of Harris Rules outlines specific, actionable, and proven rules of engagement that any agent—rookie or veteran—can count on as they pursue their real-estate funded goals and dreams. Harris Rules lays the groundwork, beginning with how agents need to think about the business. Moving them forward with a step-by-step action plan, Tim and Julie show agents how to create longevity by scaling the business and then teach them how to monetize it. In this book, you'll learn: - How to control your mindset to get more things done, even when you don't "feel" like it - The ideal schedule of a top-producing agent and how to focus it on what matters, profit - Why you can't rely on only one method of generating leads - How to use the proven Seven-Step Listing Process to win the listing virtually every time - How to really achieve financial freedom With all-new case studies, resources, and Q&As for the highly motivated agent, Harris Rules covers tricky topics with much-needed frankness: making a profit, why having a team isn't the "golden calf," gaining multiple lead sources (that you don't have to pay for!), focusing on listings, and the fact that repetitious boredom does pay off. Tim and Julie will tell you the truth: Harris Rules is the savvy agent's all-inclusive, no-BS guide to succeed in real estate.

Consumer behaviour is more than buying things; it also embraces the study of how having (or not having) things affects our lives and how possessions influence the way we feel about ourselves and each other - our state of being. The 3rd edition of Consumer Behaviour is presented in a contemporary framework based around the buying, having and being model and in an Australasian context. Students will be engaged and excited by the most current research, real-world examples, global coverage, managerial applications and ethical examples to cover all facets of consumer behaviour. With new coverage of Personality and incorporating real consumer data, Consumer Behaviour is fresh, relevant and up-to-date. It provides students with the best possible introduction to this fascinating discipline.

The compelling true story that inspired the hugely successful major ITV drama series HOME FIRES – now in its second season. The Second World War was the WI's finest hour. The whole of its previous history - two decades of educating, entertaining and supporting women and campaigning on women's issues - culminated in the enormous collective responsibility felt by the members to 'do their bit' for Britain. With all the vigour, energy and enthusiasm at their disposal, a third of a million country women set out to make their lives and the lives of those around them more bearable in what they described as 'a period of insanity'. Through archive material and interviews with many WI members, Julie Summers takes us behind the scenes, revealing their nitty-gritty approach to the daily problems presented by the conflict. Jambusters is the fascinating story of how the Women's Institute pulled rural Britain through the war with pots of jam and a spirit of make-do-and-mend.

Professional resume and cover letter writers reveal their inside secrets for creating phenomenal cover letters that get attention and land interviews. Features more than 150 sample cover letters written for all types of job seekers, including the Before-and-After transformations that can make boring letters fabulous.

In this second edition essential guide some 150 key genres, movements, theories and production terms are explained and analysed with depth and clarity.

Paring a novel into a two-hour film is an arduous task for even the best screenwriters and directors. Often the resulting movies are far removed from the novel, sometimes to the point of being unrecognizable. Stanley Kubrick's adaptations have consistently been among the best Hollywood has to offer. Kubrick's film adaptations of three novels—Lolita, The Shining and Full Metal Jacket—are analyzed in this work.

The primary focus is on the alterations in the characters and narrative structure, with additional attention to style, scope, pace, mood and meaning. Kubrick's adaptations simplify, impose a new visuality, reduce violence, and render the moral slant more conventional. Instructors considering this book for use in a course may request an examination copy [here](#).

NEW YORK TIMES BESTSELLER WALL STREET JOURNAL BUSINESS BESTSELLER USA TODAY MONEY BESTSELLER "Tough times make or break people. My friend Gary teaches you how to make the tragic into magic. Read & reap from this great book." --Mark Victor Hansen, Co-creator, #1 New York Times best selling series Chicken Soup for the Soul Co-author, Cracking the Millionaire Code, The One Minute Millionaire, and Cash in a Flash. Author, Richest Kids in America "Real estate buyers and sellers have to SHIFT their mindset to new and more creative strategies in this challenging real estate market. This book shows them excellent ways to survive and thrive." --Robert Allen, author of the New York Times bestsellers Nothing Down, Creating Wealth, Multiple Streams of Income and The One Minute Millionaire. "Change happens. It's natural. It's ever present. It's reoccurring. So when markets shift you need to as well. No one explains this better in the real estate industry than my good friend Gary Keller and his team of talented co-authors. Their latest book, SHIFT, is perfect for all real estate professionals. It captures the very essence of a shifting housing market and what Realtors need to do to thrive therein. SHIFT will help you alter your focus and your actions to ensure that you get your head back in the game and increase your market share, irrespective of strong or weak market conditions. It's a great book – read it today." --Stefan Swanepoel, author of Swanepoel TRENDS Report, 2006-2009 "Need help weathering the storm in today's real estate market? If so, reach for Gary Keller's new book, Shift-- it's the lifesaver you need today to thrive tomorrow. Shift is rich in easy-to-understand strategies, charts, and illustrations that show you exactly what you need to do to thrive in today's very challenging and 'shifted' real estate market." --Bernice Ross, Inman News The Millionaire Real Estate Series More than 1,000,000 copies sold! SHIFTS happen... Markets shift, and you can too. Sometimes you'll shift in response to a falling market, and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and, ultimately, your results to get back in the game and ahead of the competition. The tactics that jump-start your business in tough times will power it forward in good times. No matter the market-shift! SHIFT explores twelve proven strategies for achieving success in any real estate market, including Master the Market of the Moment: Short Sales, Foreclosures, and REOs Create Urgency: Overcoming Buyer Reluctance Re-Margin Your Business: Expense Management Find the Motivated: Lead Generation Expand the Options: Creative Financing

Inspirational stories with actionable advice from interview guests on the world's longest running daily real estate podcast.

This book is about 24 developing countries that have embarked on the journey towards universal health coverage (UHC) following a bottom-up approach, with a special focus on the poor and vulnerable, through a systematic data collection that provides practical insights to policymakers and practitioners. Each of the UHC programs analyzed in this book is seeking to overcome the legacy of inequality by tackling both a "financing gap" and a "provision gap": the financing gap (or lower per capita spending on the poor) by spending additional resources in a pro-poor way; the provision gap (or underperformance of service delivery for the poor) by expanding supply and changing incentives in a variety of ways. The prevailing view seems to indicate that UHC require not just more money, but also a focus on changing the rules of the game for spending health system resources. The book does not attempt to identify best practices, but rather aims to help policy makers understand the options they face, and help develop a new operational research agenda. The main chapters are focused on providing a granular understanding of policy design, while the appendixes offer a systematic review of the literature attempting to evaluate UHC program impact on access to services, on financial protection, and on health outcomes.

John of Gaunt and Katherine Swynford, Chaucer's sister-in-law, fall in love in the 14th century.

THE PHENOMENAL #1 BESTSELLING SEQUEL TO MARGARET MITCHELL'S GONE WITH THE WIND "Alexandra Ripley is true to Scarlett's spirit and to Rhett's. Her sense of Mitchell's style is right on target." - Chicago Tribune The timeless tale continues... The most popular and beloved American historical novel ever written, Gone With the Wind is unparalleled in its portrayal of men and women at once larger than life but as real as ourselves. Now Alexandra Ripley brings us back to Tara and reintroduces us to the characters we remember so well: Rhett, Ashley, Mammy, Suellen, Aunt Pittypat, and, of course, Scarlett. As the classic story, first told over half a century ago, moves forward, the greatest love affair in all fiction is reignited; amidst heartbreak and joy, the endless, consuming passion between Scarlett O'Hara and Rhett Butler reaches its startling culmination. Rich with surprises at every turn and new emotional, breathtaking adventures, Scarlett satisfies our longing to reenter the world of Gone With the Wind. Like its predecessor, Scarlett will find an eternal place in our hearts. #1 New York Times bestseller #1 Chicago Tribune bestseller #1 Los Angeles Times bestseller #1 Publishers Weekly bestseller #1 Washington Post bestseller

(Applause Libretto Library). Finally, an authorized libretto to this modern day classic! Rent won the 1996 Pulitzer Prize for Drama, as well as four Tony Awards, including Best Musical, Best Book, and Best Score for Jonathan Larson. The story of Mark, Roger, Maureen, Tom Collins, Angel, Mimi, JoAnne, and their friends on the Lower East Side of New York City will live on, along with the affirmation that there is "no day but today." Includes 16 color photographs of productions of Rent from around the world, plus an introduction ("Rent Is Real") by Victoria Leacock Hoffman.

An intimate account of everyday life and art in 1970s New York from a pioneering feminist artist Rosemary Mayer (1943-2014) produced a vast body of work that includes sculptures, outdoor installations, drawings, illustrations, artist's books, lyrical essays and art criticism. In 1971 she began to focus on the use of fabric as a primary medium for sculpture and to participate in a feminist consciousness-raising group which contributed to her involvement in A.I.R., the first cooperative gallery for women in the US. This was a pivotal period in Mayer's life and career, and she documented it in remarkable detail in her 1971 journal, where her plans, enthusiasms, ambitions and insecurities, as well as her opinions about the art around her, are recorded with self-awareness and honesty, along with her concerns about friendship, money and love. This illustrated edition of Excerpts from the 1971 Journal of Rosemary Mayer--previously published in a limited run of 300 copies--includes a new introduction and is expanded to twice the size of the first edition.

The properties of institutional culture are identified, and the way cultural perspectives have been used to describe life in colleges and universities are examined. Seven sections cover the following: cultural perspectives (the warrant for the report, organizational rationality, the remaining sections); culture defined and described (toward a definition of culture, properties of culture, levels of culture); intellectual foundations of culture (anthropology, sociology); a framework for analyzing culture in higher education (the external environment, the institution, subcultures, individual actors); threads of institutional culture (historical roots and external influences, academic program, the personnel core, social environment, artifacts, distinctive themes, individual actors); institutional subcultures (faculty subculture, student culture, administrative subcultures); and implications of cultural perspectives (a summary of cultural properties, implications for practice, inquiry into culture in higher education). Techniques of inquiry appropriate for studying culture include observing participants, interviewing key informants, conducting autobiographical interviews, and analyzing documents. By viewing higher education institutions as cultural enterprises, it may be possible to learn how the college experience contributes to divisions of class, race, gender, and age within the institution as well as throughout society, how a college or university relates to its prospective, current, or former students, and how to deal more effectively with conflicts between competing interest groups. Contains over 340 references. (SM)

"This book is not just a bargain, it's a steal. It's filled with practical, workable advice for anyone wanting to build wealth."—Mike Summey, co-author of the bestselling The Weekend Millionaire's Secrets to

Investing in Real Estate Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. The Millionaire Real Estate Investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life-changing freedom it delivers. This book--in straightforward, no nonsense, easy-to-read style--reveals their proven strategies. The Millionaire Real Estate Investor is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all--real estate. You'll learn: Myths about money and investing that hold people back and how to develop the mindset of a millionaire investor How to develop sound criteria for identifying great real estate investment opportunities How to zero in on the key terms of any transaction and achieve the best possible deals How to develop the "dream team" that will help you build your millionaire investment business Proven models and strategies millionaire investors use to track their net worth, understand their finances, build their network, lead generate for properties and acquire them The Millionaire Real Estate Investor is about you and your money. It's about your financial potential. It's about discovering the millionaire investor in you.

The artists? book 'How To Shoplift Books' by David Horvitz is a guide on how to steal books. It details 80 ways in which one can steal a book, from the very practical, to the witty, imaginative, and romantic ways. Originally published in 2013, this paperback re-issue is making this sought after title available again and is published in an English, Spanish and French version. 17 more languages will be released successively.

Your formula to build a strong sense of self-worth so that you can better recognize opportunity, take action on your dreams, and enhance your resilience. A lack of self-confidence is one of the greatest maladies of today's world, one that is responsible for the rampant helplessness, lack of self-control, aimlessness, procrastination, and despair that characterize modern society. But as the venerable steel magnate Andrew Carnegie emphasized to Hill, "Confidence is a state of mind, necessary to succeed, and the starting point of developing self-confidence is definiteness of purpose." The time for self-doubt and self-criticism is over. Your faith in yourself and your abilities determines whether you fail or succeed. Napoleon Hill's Self-Confidence Formula enables you to boost your self-confidence through the application of Hill's strategies for controlling your thoughts. By implementing these principles, you will not only be able to operate at a higher plane of thought and action—attracting more opportunities, gaining influence, and strengthening relationships—but you will also be able to instill this critical quality in others. Napoleon Hill's Self-Confidence Formula gives you the keys to success and fulfillment by equipping you to: unlearn fears, insecurities, and limitations acquired in childhood and adolescence condition your mind to believe in the certainty of your success take bold, confident action on your definite chief aim conquer your inferiority complex through the mastermind principle build the self-reliance and self-esteem of today's youth You are now on the journey to confident, purposeful living. As you implement Hill's principles, you will cultivate a state of mind primed to accept the abundance reserved for you.

With over 100 Residential Real Estate transactions every year, Ricky Carruth shares his outlook on what it takes to succeed as a real estate agent in today's market.

If you are considering real estate as a career, are about to get your real estate license, or are currently a practicing REALTOR® but are not super happy with where you are at with your business and bank, this is your book. With Success Faster On Fire Hot!, you will get relatable authentic advice and inspiration, an attempt at a COVID "new normal" roadmap, an interactive online bossy performance review (that may simply be the key to your on fire hotness), expanded online resources, success stories, a few NINJA tricks, an elevated workbook do-this-next experience, some "work" chapters, and a healthy dose of calling you out on your noise so you can move forward toward a bigger and better version of yourself. On Fire Hot! is you with your strongest most inspired unapologetic voice calling the shots. On Fire Hot! is you when your life and business are clicking, all cylinders firing. On Fire Hot! is that internal fire that gets you out of bed. On Fire Hot! is optimism without assistance, courage without chemicals. On Fire Hot! is pushing through the bullshit story you've been telling yourself and truly owning the success you knew you could be all along. On Fire Hot! is your bank account and profitability and net worth like never before. On Fire Hot! is joy solidly in place in your life and business, sometimes in that order. Success Faster On Fire Hot! is you truly becoming the on fire hottest version of yourself. Success Faster On Fire Hot! is simplified real estate agent training and a pared-down real estate agent marketing playbook ? because agents have a tendency to over-complicate this business. Success Faster is for everyone who wants to succeed in the world of real estate. That especially includes those considering real estate as a career, the newly licensed, those who have yet to reach their goals, and those in need of a reset or course-correction. Reset can be a beautiful thing, and Success Faster On Fire Hot! will act as the reset tour guide. And who doesn't want to be On Fire Hot!?

The Most Useful UNIX Guide for Mac OS X Users Ever, with Hundreds of High-Quality Examples! Beneath Mac OS® X's stunning graphical user interface (GUI) is the most powerful operating system ever created: UNIX®. With unmatched clarity and insight, this book explains UNIX for the Mac OS X user—giving you total control over your system, so you can get more done, faster. Building on Mark Sobell's highly praised A Practical Guide to the UNIX System, it delivers comprehensive guidance on the UNIX command line tools every user, administrator, and developer needs to master—together with the world's best day-to-day UNIX reference. This book is packed with hundreds of high-quality examples. From networking and system utilities to shells and programming, this is UNIX from the ground up—both the "whys" and the "hows"—for every Mac user. You'll understand the relationships between GUI tools and their command line counterparts. Need instant answers? Don't bother with confusing online "manual pages": rely on this book's example-rich, quick-access, 236-page command reference! Don't settle for just any UNIX guidebook. Get one focused on your specific needs as a Mac user! A Practical Guide to UNIX® for Mac OS® X Users is the most useful, comprehensive UNIX tutorial and reference for Mac OS X and is the only book that delivers Better, more realistic examples covering tasks you'll actually need to perform Deeper insight, based on the authors' immense knowledge of every UNIX and OS X nook and cranny Practical guidance for experienced UNIX users moving to Mac OS X Exclusive discussions of Mac-only utilities, including plutil, ditto, nidump, otool, launchctl, diskutil, GetFileInfo, and SetFile Techniques for implementing secure communications with ssh and scp—plus dozens of tips for making your OS X system more secure Expert guidance on basic and advanced shell programming with bash and tcsh Tips and tricks for using the shell interactively from the command line Thorough guides to vi and emacs designed to help you get productive fast, and maximize your editing efficiency In-depth coverage of the Mac OS X filesystem and access permissions, including extended attributes and Access Control Lists (ACLs) A comprehensive UNIX glossary Dozens of exercises to help you practice and gain confidence And much more, including a superior introduction to UNIX programming tools such as awk, sed, otool, make, gcc, gdb, and CVS

Presents practical advice on selling strategies and techniques that can be implemented to successfully sell real estate and achieve financial independence.

Are we alone? asks the writeup on the back cover of the dust jacket. The contributors to this collection raise questions that may have been overlooked by physical scientists about the ease of establishing meaningful communication with an extraterrestrial intelligence. By drawing on issues at the core of contemporary archaeology and anthropology, we can be much better prepared

for contact with an extraterrestrial civilization, should that day ever come. NASA SP-2013-4413.

A guide to establishing high-quality social and emotional education programs describes approaches to social and emotional learning for all levels and includes thirty-nine guidelines and field-inspired examples for classrooms, schools, and districts.

In response to the coronavirus disease 2019 (COVID-19) pandemic and the societal disruption it has brought, national governments and the international community have invested billions of dollars and immense amounts of human resources to develop a safe and effective vaccine in an unprecedented time frame. Vaccination against this novel coronavirus, severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2), offers the possibility of significantly reducing severe morbidity and mortality and transmission when deployed alongside other public health strategies and improved therapies. Health equity is intertwined with the impact of COVID-19 and there are certain populations that are at increased risk of severe illness or death from COVID-19. In the United States and worldwide, the pandemic is having a disproportionate impact on people who are already disadvantaged by virtue of their race and ethnicity, age, health status, residence, occupation, socioeconomic condition, or other contributing factors. Framework for Equitable Allocation of COVID-19 Vaccine offers an overarching framework for vaccine allocation to assist policy makers in the domestic and global health communities. Built on widely accepted foundational principles and recognizing the distinctive characteristics of COVID-19, this report's recommendations address the commitments needed to implement equitable allocation policies for COVID-19 vaccine.

[Copyright: 2fe0f36921dcb2d2e4157546db29d087](https://www.fda.gov/oc/2020/05/20200514-covid-19-vaccine-allocation-framework)